



EXECUTIVE SUMMARY:

Synopsis: _____ is a strong and experienced buyer with sufficient income, superb credit, a pre-approval, high motivation, sense of purpose, reserves and the ability to close. _____ possesses **Motivation** and **Means** to purchase your home on _____.

Item	Value	Summary
Credit Score	810	No Credit issues, Strong Borrower
T-4 Income	\$387,000	Easily Qualified
Debt to Income Ratio	16.4%	Easily Meets Loan Underwriting Stipulations
Years at Current Employer	8	Minimal Risk of Job loss
Position	Vice President	Calm, Poised and Dedicated to this Home
Education Level	Master Level, Law	Understands value and Negotiation, Not emotional
Homes Bought/Sold in Life	15	Realistic, Experienced
Relation to Broker	Brother	Communication daily, no delays
Lead Source	Family	Trust, Listens to Broker
Reserves	\$1,100,000	No Loan issue
Motivation	Schools, Life Event, Proximity to Work	Strong Motivation, Not a window shopper